



AlphaLogix
the logical choice

Comparison:
**Sage 50 vs.
Sage 200**



Sage 50 vs. Sage 200

Sage 50 and Sage 200 are both market leading finance and accounting software solutions in their respective target markets. Sage 50 Accounts is great for small businesses or start-ups who want basic accounting features, whilst Sage 200 is ideal for growing SMB's, and medium sized enterprises who are looking for a powerful and flexible finance and business management system.

Sage 200 is an advanced business management and accounting solution and can be deployed either in the Cloud (where your data is stored in the Cloud) or as on-premise, whilst Sage 50 is not a cloud-based solution, it is a "cloud-connected" solu-

tion where data is stored on your desktop or server but synchronises with the cloud. Sage 50 offers basic accounting features whilst Sage 200 is an advanced solution for businesses who want to manage more complex accounting processes.

Contact us on [0330 043 0140](tel:03300430140) or email sales@alphalogix.co.uk to organise a free consultation, on site meeting, online meeting or demonstration and to discuss the differences between Sage 50 and Sage 200.

Sage 50 and Sage 200 cater to different types of businesses and have distinct features. Here is a comparison to help you understand their differences:

1. Target Market and Core Users

» Sage 50:

- ♦ Aimed at small businesses or start-ups.
- ♦ Ideal for businesses that need basic accounting features.

» Sage 200:

- ♦ Designed for growing SMB's and medium sized enterprises who require either a cloud-based or on-premise finance and accounting solution
- ♦ Best suited for growing businesses with complex accounting needs and those that require multi-location, multi-warehouse, and multi-currency.
- ♦ Ideal for companies with more sophisticated financial and reporting needs.
- ♦ Sage 200 can be applied and tailored to your specific business industry sector.
- ♦ Ideal for companies that have outgrown basic accounting software solutions like Sage 50 and require a more flexible, scalable and customisable finance solution.

2. Deployment Model

» Sage 50:

- ♦ Primarily a desktop application, although it has some cloud features (e.g., remote access) and is cloud-connected.

» Sage 200:

- ♦ Available both as an on-premise solution and a cloud-based offering.
- ♦ The cloud version provides additional benefits like remote access and automatic updates.
- ♦ Available in two different versions, Sage 200 Standard only works in the Cloud and Sage 200 Professional can be deployed as either on-premise or hosted in the Cloud.

3. Features Overview

» Sage 50:

- ❖ **Core Features:** Accounts payable/receivable, general ledger, payroll, invoicing, inventory management, and reporting.
- ❖ **Customisation:** Limited customisation options compared to more advanced systems like Sage 200.
- ❖ **Usability:** Easy to use and suitability for businesses with simpler accounting needs.
- ❖ **Integrations:** Integrates with Payroll and third-party applications.

» Sage 200:

- ❖ **Advanced Core Financial Management:** Includes modules for general ledger, accounts payable/receivable, and bank reconciliation, three tier nominal ledger
- ❖ **Additional modules** available such as project accounting, bill of materials, business intelligence, manufacturing and supply chain management.
- ❖ **Comprehensive Project Accounting:** Useful for project-based businesses.
- ❖ **Inventory Management:** Strong capabilities for managing stock, supply chain, and warehouses.
- ❖ **Advanced Reporting:** Includes custom reports and dashboards.
- ❖ **Multi-currency:** Supports businesses operating internationally.
- ❖ Multi-entity, multi-location and easy to manage and consolidate multiple companies.
- ❖ **Integration:** Works with various add-ons for areas like CRM, payroll, and more.
- ❖ **Comprehensive workflow automation:** Helps improve productivity and automate manual tasks.
- ❖ **Cloud and On-premises:** Sage 200 provides both cloud-based and on-premise deployment options.

4. Financial Reporting & Analytics

» Sage 50:

- ◇ Provides basic reporting, such as balance sheets, profit & loss, and cash flow.
- ◇ Less powerful when it comes to generating complex, real-time, or customisable financial reports.

» Sage 200:

- ◇ Strong reporting tools, with a wide range pre-built reports and dashboards.
- ◇ Offers powerful analytics features through integration with Sage Business Intelligence and other reporting add-ons.
- ◇ Highly flexible and detailed customised reports and dashboards can be created.
- ◇ Intuitive and visual dashboards and analytics.

5. Scalability

» Sage 50:

- ◇ Good for small businesses or start-ups but may struggle with the demands of growing businesses.
- ◇ Scalability is somewhat limited, especially in terms of handling multiple locations, currencies, or complex accounting requirements and reporting.

» Sage 200:

- ◇ Highly scalable, making it a good choice for growing businesses. Sage 200 can support increasing transaction volumes, users, and geographical expansion.
- ◇ It's easy to scale with additional modules or add-ons.
- ◇ Sage 200 is a good choice for businesses with multiple locations, multiple companies and for group accounting consolidation.

6. Pricing and Costs

» Sage 50:

- ◆ Offers a more affordable pricing model suitable for small businesses with straightforward accounting needs.
- ◆ Subscription pricing.

» Sage 200:

- ◆ Pricing is based on the number of users, with modular pricing for different features and capabilities.
- ◆ Sage 200 Standard is the entry level version which costs less than Sage 200 Professional.
- ◆ Subscription pricing.
- ◆ As an advanced finance management solution, it may be higher in cost when compared to Sage 50, but its scalability makes it a good investment for growing businesses.

7. Customer Support

» Sage 50:

- ◆ Provides customer support through phone, email, and live chat.

» Sage 200:

- ◆ Offers comprehensive direct technical support from Sage 200 accredited business partners, including online resources, user forums, phone support, and training options.
- ◆ Being a widely used product, it has a large user base and a choice of partners providing implementation, support services and help desk support.

8. User Interface and Usability

» Sage 50:

- ◇ Easy to use, particularly for small businesses with basic accounting needs.

» Sage 200:

- ◇ Intuitive user interface that is easy for businesses and users to navigate.
- ◇ It has a learning curve, especially for businesses transitioning from simpler accounting software or requiring additional Sage 200 modules such as project accounting or manufacturing.
- ◇ Easy transition for users of other Sage accounting solutions such as Sage 50.
- ◇ Known for having a user-friendly interface with modern dashboards and customisable views.



9. Integration Capabilities

» Sage 50:

- ♦ Offers limited integration capabilities, but integrates with other Sage products like Payroll.

» Sage 200:

- ♦ Strong integration capabilities with other Sage products, such as Sage CRM, Sage payroll and manufacturing solutions.
- ♦ It also integrates with third-party applications, including seamless integration with Microsoft Office 365 and various payment gateways.
- ♦ Integrates well with existing business solutions using comprehensive API's.
- ♦ Choose from a wide range of third-party applications from Sage's marketplace.

10. Industry Focus

» Sage 50:

- ♦ Used in a wide range of business sectors who require basic accounting features but cannot be tailored in depth around specific business requirements or various industry sector needs.

» Sage 200:

- ♦ Used in a wide range of business sectors who require the flexibility to tailor the software for their business requirements and industry sector.
- ♦ Popular across all industry sectors including, Professional Services, Construction, Creative, Distribution, E-commerce, Finance, Agriculture, Healthcare, Hospitality, Legal, Food and Drink, Manufacturing, Non-profit, Property, Retail, Transport, Wholesale and others.
- ♦ Choosing between Sage 50 and Sage 200 depends largely on the size, complexity, and future growth of your business.

Why Choose AlphaLogix as your Sage Business Partner?

AlphaLogix was founded in 1995 and today we are a leading tier 1 strategic Sage Business partner in the UK. Our Sage consultants have successfully implemented hundreds of Sage sites across the UK and we understand the need for a well-planned and smooth implementation process.

All of our Sage consultants are certified by Sage and we pride ourselves in providing outstanding customer service and help desk support, with quick resolutions for your technical

queries. AlphaLogix have a dedicated Sage support team who have been supporting Sage products for over 25 years.

We have offices, consultants and customers throughout the UK.

Contact us on [0330 043 0140](tel:03300430140) or email us at sales@alphalogix.co.uk to discuss the differences between Sage 50 and Sage 200 and organise a free consultation call, onsite meeting and personalised demonstration for your business.



Sage Business Partner

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