

Comparison: Sage Intacct vs. Sage X3



Sage Intacct vs. Sage X3

Sage Intacct and Sage X3 are both enterprise resource planning (ERP) solutions under the Sage umbrella, but they are designed for different use cases, company sizes, and industries. Here's a detailed comparison to help you decide which one might be best for your needs:

Sage Intacct is used by growing businesses because of its award-winning Cloud Core Financials accounting features, whilst Sage X3 is primarily used by manufacturers, distribution & warehousing businesses who require flexible supply chain functionality.

Feel free to call us on [0330 043 0140](tel:03300430140) or email sales@alphalogix.co.uk to organise a free consultation to discuss the differences between Sage Intacct and Sage X3.

1. Core Focus and Ideal Users

» Sage Intacct

- ♦ **Focus:** Advanced Cloud-based Financial management and accounting software.
- ♦ **Ideal for:** Growing small to medium-sized businesses (SMBs) with a heavy focus on financial reporting and automation. Sage Intacct is also ideal for growing medium sized companies and large organisations with multi locations and multiple entities.
- ♦ Common industries include general business, professional services, non-profits, software companies, and healthcare.
- ♦ **Cloud-Native:** Intacct is entirely cloud-based with no on-premises option.

» Sage X3

- ♦ **Focus:** Comprehensive ERP system with manufacturing, distribution, and supply chain capabilities.
- ♦ **Ideal for:** Medium to large enterprises needing robust functionality across financials, inventory, manufacturing, and operations. Particularly suited for industries like manufacturing, distribution, and process industries.
- ♦ **Deployment:** Available as both cloud and on-premises solutions.

2. Features and Capabilities

» Sage Intacct

- ♦ **Core Features:**
 - Advanced general ledger with Artificial Intelligence, accounts payable/receivable, cash management.
 - Multi-entity, multi-currency, and consolidation capabilities.
 - Advanced financial reporting and dashboards.

- ♦ **Integrations:** Strong API capabilities for integration with third-party apps like Salesforce, Bill.com, and more.
- ♦ **Simplicity:** Focused specifically on financials with streamlined, user-friendly interfaces.
- ♦ Additional Sage Intacct software modules available, including Fixed Assets, Project Accounting, Manufacturing, Billing and many more.

» **Sage X3**

♦ **Core Features:**

- Financial management, but with additional modules for manufacturing, inventory, supply chain, CRM, and HR.
- Advanced features like product lifecycle management (PLM) and production scheduling.

- Global management with multi-language, multi-currency, and multi-legislation capabilities.

- ♦ **Scalability:** Suited for businesses with complex operational needs in distribution and manufacturing businesses.



3. Scalability

» **Sage Intacct**

- ♦ Best for businesses growing in financial complexity as well as operational size.
- ♦ Because Sage Intacct is a true cloud-based solution it can be easily scaled up for your organisation and for multiple locations.

» **Sage X3**

- ♦ Designed to scale with businesses needing robust functionality for complex operations.
- ♦ Suitable for enterprises managing manufacturing, distribution, or supply chain operations on a global scale.

4. Customisation

» Sage Intacct

- ◇ Highly customisable and tailorable through its API and integration capabilities.
- ◇ Sage Intacct can be tailored for your business industry sector
- ◇ Primarily focused on adapting to financial workflows.

» Sage X3

- ◇ Highly customisable to meet the needs of specific industries and complex business workflows.
- ◇ Allows tailored solutions for specific operational requirements.

5. Deployment

» Sage Intacct

- ◇ Fully cloud-based SaaS solution with frequent updates and no need for on-premises infrastructure.

» Sage X3

- ◇ Offers both cloud and on-premises options, providing flexibility for businesses that prefer in-house data control. Upgrades are sometimes needed especially for On-premise installations

6. Pricing

» Sage Intacct

- ◇ Subscription-based pricing model.
- ◇ Typically, more affordable with a monthly subscription payment plan

» Sage X3

- ◇ Much higher cost due to its extensive functionality and scalability.
- ◇ Implementation and customisation costs can also be significant.

7. Integration

» Sage Intacct

- ◇ Strong API ecosystem for seamless integration with third-party software.

» Sage X3

- ◇ Includes integration options but often requires more technical expertise for customisations.

8. Reporting and Analytics

» Sage Intacct

- ◇ Advanced financial reporting with real-time dashboards.
- ◇ Pre-built templates for quick insights.
- ◇ Very intuitive and visual dashboards and analytics

» Sage X3

- ◇ Robust reporting across finance, operations, and inventory.
- ◇ More complex but allows for detailed analysis of end-to-end processes.

9. Reviews and Awards

» Sage Intacct

- ◇ Customers rated Sage Intacct #1 in customer satisfaction for the 9th year in a row, in the newly released G2 Reports. Sage Intacct soared to great heights winning over 106 awards, including 23 #1 rankings in Grid and Index Reports

» Sage X3

- ◇ Sage X3 awarded Gold Medal in 2020, recognised as top product for Business Intelligence and Performance Management based on customer feedback.

Why Choose AlphaLogix as your Sage Intacct Business Partner?

AlphaLogix was founded in 1995 and today we are a leading tier 1 strategic Sage Business partner in the UK. Our Sage consultants have successfully implemented hundreds of Sage sites across the UK and we understand the need for a well-planned and smooth implementation process.

All of our Sage Intacct consultants are certified by Sage and we pride ourselves in providing outstanding customer service and help desk support, with quick resolutions for

your technical queries. AlphaLogix have a dedicated Sage Intacct support team who have been supporting Sage products for over 25 years.

We have offices, consultants and customers throughout the UK.

Contact us on **0330 043 0140** or email us at sales@alphalogix.co.uk to discuss Sage Intacct and the differences with Sage X3 or to organise a free consultation call, consultation meeting or a personalised demonstration for your business industry.



Sage Business Partner