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the logical choice

Comparison: Sage 50 vs. Sage Intacct



Sage 50 vs. Sage Intacct

Sage 50 and Sage Intacct are both market leading accounting software solutions in their respective target markets. Sage 50 Accounts is great for small businesses or start-ups who want basic accounting features, whilst Sage Intacct is ideal for SMB's, medium sized enterprises and larger organisations who are looking for a powerful Cloud based finance management system.

Sage Intacct is an advanced true cloud-based accounting solution where your data is stored in the cloud whilst Sage 50 is not a true cloud-

based solution, it is a “cloud-connected” solution where data is stored on your desktop or server but synchronises with the cloud. Sage 50 offers basic accounting features whilst Sage Intacct is an advanced solution for businesses who want to manage more complex accounting processes.

Contact us on [0330 043 0140](tel:03300430140) or email sales@alphalogix.co.uk to organise a free consultation, on site meeting, online meeting or demonstration and discuss the differences between Sage 50 and Sage Intacct.

Sage 50 and Sage Intacct cater to different types of businesses and have distinct features. Here is a comparison to help you understand their differences:

1. Target Market and Core Users

» **Sage 50:**

- ◇ Aimed at small businesses or start-ups.
- ◇ Ideal for businesses that need basic accounting features.
- ◇ It is often used by small companies with simpler accounting needs.

» **Sage Intacct:**

- ◇ Designed for growing SMB's, medium sized enterprises and larger organisations who require a true cloud-based finance management and accounting solution that is both flexible and scalable to their changing requirements.
- ◇ Best suited for growing businesses with complex accounting needs and those that require multi-entity, multi-currency, or multi-location management.
- ◇ Ideal for companies with more sophisticated real time financial and reporting needs.
- ◇ Sage Intacct can be applied and tailored to your specific business industry sector.

2. Deployment Model

» **Sage 50:**

- ◇ Primarily a desktop application, although it has some cloud features (e.g., remote access) and is cloud-connected.

» **Sage Intacct:**

- ◇ A cloud-based solution (SaaS), meaning all data and updates are stored and managed on the cloud, with updates applied automatically, so no need for upgrades.
- ◇ No need for local installations or managing hardware infrastructure or backup routines.
- ◇ Offers real-time access from anywhere, which is a big advantage for remote teams.

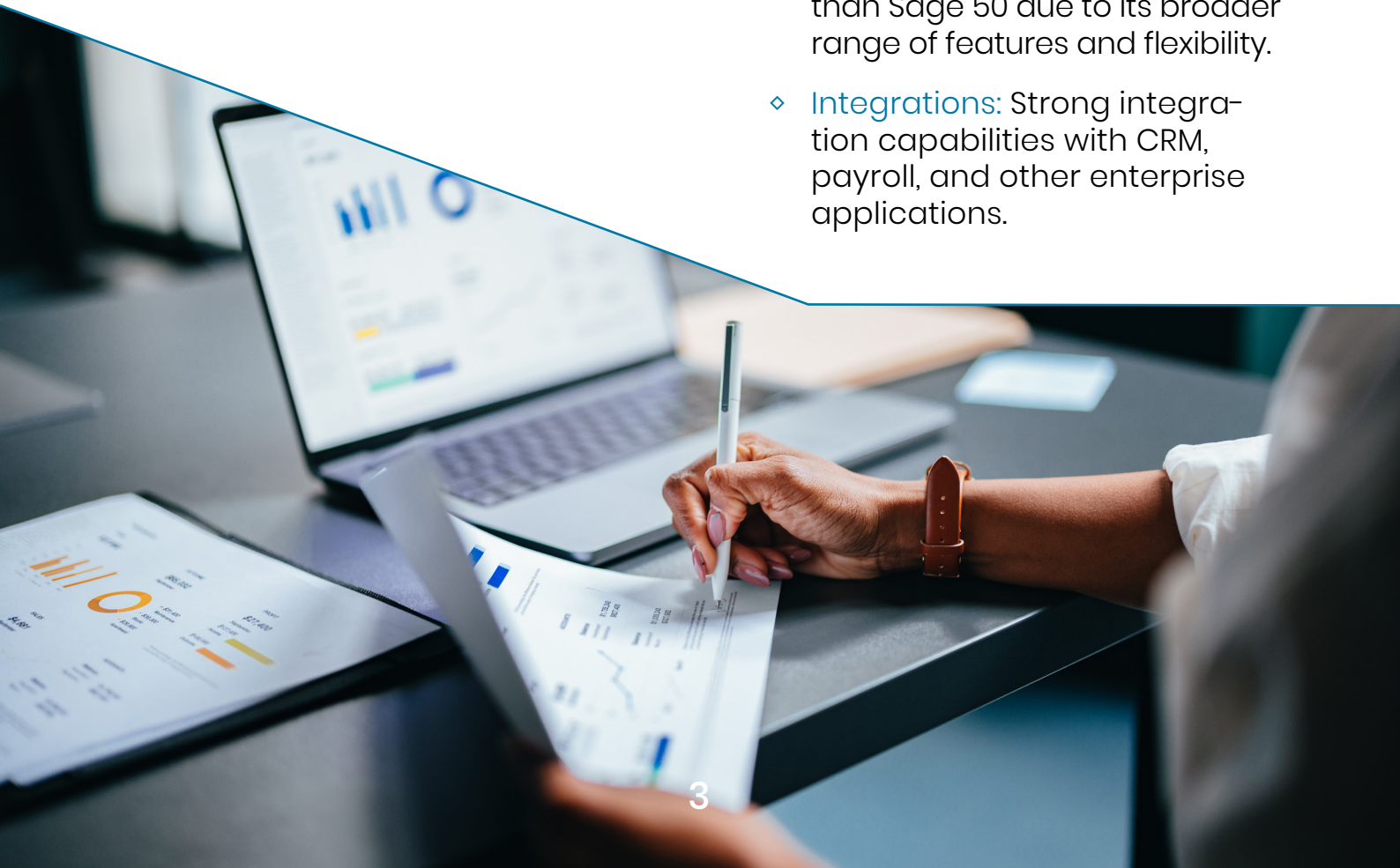
3. Features Overview

» Sage 50:

- ◇ **Core Features:** Accounts payable/receivable, general ledger, payroll, invoicing, inventory management, and reporting.
- ◇ **Customisation:** Limited customisation options compared to more advanced systems like Sage Intacct.
- ◇ **Usability:** Easy to use and suitability for businesses with simpler accounting needs.
- ◇ **Integrations:** Integrates with a few third-party applications, but the range is limited compared to cloud-based systems.

» Sage Intacct:

- ◇ **Core Features:** Advanced financial management features such as multi-entity, multi-currency support, project accounting, revenue recognition, and robust reporting tools.
- ◇ **Artificial Intelligence:** Helps improve productivity by using AI.
- ◇ **Customisation:** Highly customisable with the ability to tailor the platform to meet complex business needs.
- ◇ **Usability:** Easy to use and intuitive because it has a modern user interface with drill downs for detailed information. Sage Intacct can more complex than Sage 50 due to its broader range of features and flexibility.
- ◇ **Integrations:** Strong integration capabilities with CRM, payroll, and other enterprise applications.



4. Financial Reporting & Analytics

» Sage 50:

- ◇ Provides basic reporting, such as balance sheets, profit & loss, and cash flow.
- ◇ Less powerful when it comes to generating complex, real-time, or customisable financial reports.

» Sage Intacct:

- ◇ Offers advanced financial and management reporting with built-in dashboards and customisable reports.
- ◇ Ideal for companies that need granular insights into their financial data, including detailed financial consolidations and multi-dimensional reporting.
- ◇ Known for advanced financial reporting and dashboards, Sage Intacct excels in providing real-time financial visibility and automated reports.



5. Scalability

» Sage 50:

- ◇ Good for small businesses or start-ups but may struggle with the demands of growing businesses.
- ◇ Scalability is somewhat limited, especially in terms of handling multiple locations, currencies, or complex accounting requirements and reporting.

» Sage Intacct:

- ◇ Highly scalable, designed to grow with your business. It is a good fit for companies that anticipate expanding, need multi-entity functionality, or have more sophisticated requirements.

6. Pricing and Costs

» **Sage 50:**

- ◆ Offers a more affordable pricing model suitable for small businesses with straightforward accounting needs.

» **Sage Intacct:**

- ◆ Generally, more expensive than Sage 50, as it is tailored for businesses that are growing or have more complex finance and accounting needs.
- ◆ Pricing is subscription-based, with costs varying based on the modules and features selected.
- ◆ Sage Intacct has a high return on investment.



7. Customer Support

» Sage 50:

- ◇ Provides customer support through phone, email, and live chat. However, support options may not be as extensive or rapid as those offered by cloud-based systems.

» Sage Intacct:

- ◇ Offers dedicated support through Sage Intacct accredited business partners to help with implementation, training, and ongoing troubleshooting. The cloud-based nature also allows for faster updates and fixes.

8. Ease of Use

» Sage 50:

- ◇ Generally easy to use, particularly for small businesses with basic accounting needs.

» Sage Intacct:

- ◇ Easy to use and intuitive user interface.
- ◇ Can be more complex due to the breadth of features and functionalities, so it requires a steeper learning curve and possibly some training. It's designed for finance teams familiar with more advanced accounting and financial practices.

9. Compliance and Security

» Sage 50:

- ◇ Basic compliance and security features for small businesses.

» Sage Intacct:

- ◇ Advanced security features with cloud-based data storage that complies with various regulations like GDPR, SOC 1, SOC 2, and others.
- ◇ Regular updates and security patches are part of the cloud service, ensuring ongoing protection.

10. Integration Capabilities

» Sage 50:

- ◆ Offers limited integration capabilities, but integrates with other Sage products like Payroll.

» Sage Intacct:

- ◆ Strong integration with third-party applications, especially financial and accounting-related tools. It can integrate with CRM, HR systems, and other business Sage solutions through APIs and third-party connectors.



11. Industry Focus

» Sage 50:

- ◆ Used in a wide range of business sectors who require basic accounting features but cannot be tailored in depth around specific business requirements or various industry sector needs.

» Sage Intacct

- ◆ Particularly favoured by all industries sectors with complex financial management needs, such as professional services, non-profits, financial services, and healthcare. It's designed to handle complex multi-entity financials.
- ◆ Sage Intacct is used throughout all business industry sectors and can be tailored to match the requirements of individual industry sectors.
- ◆ Choosing between Sage 50 and Sage Intacct depends largely on the size, complexity, and future growth of your business.

Why Choose AlphaLogix as your Sage Business Partner?

AlphaLogix was founded in 1995 and today we are a leading tier 1 strategic Sage Business partner in the UK. Our Sage consultants have successfully implemented hundreds of Sage sites across the UK and we understand the need for a well-planned and smooth implementation process.

All of our Sage consultants are certified by Sage and we pride ourselves in providing outstanding customer service and help desk support, with quick resolutions for your technical

queries. AlphaLogix have a dedicated Sage support team who have been supporting Sage products for over 25 years.

We have offices, consultants and customers throughout the UK.

Contact us on [0330 043 0140](tel:03300430140) or email us at sales@alphalogix.co.uk to discuss the differences between Sage 50 and Sage Intacct or to organise a free consultation call, onsite meeting and personalised demonstration for your business.

Sage Business Partner

