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## Comparison: Sage 200 vs. Sage Intacct



# Sage 200 vs. Sage Intacct

Sage 200 and Sage Intacct are both targeted towards SMB's and medium sized organisations and larger companies, with Sage Intacct also being used by much larger companies with multi country locations and a global reach.

Sage 200 was launched in the UK and Ireland in 2004 and is a set of accountancy and business management products developed by Sage Group aimed at SMB's and medium sized businesses and larger companies, Sage 200 is designed to be a highly customisable and scalable product.

Sage Intacct was initially developed and launched by Intacct Corporation in 1999 and it was acquired by Sage in 2017 for \$850 million. It was developed in the USA as a true Cloud-based Financial Management solution and is now available in the USA, UK, Canada, South Africa, Australia and across the globe, Sage Intacct was voted as the #1 Cloud Finance Management solution by Gartner.

Contact us on 0330 043 0140 or email [sales@alphalogix.co.uk](mailto:sales@alphalogix.co.uk) to organise a free consultation, on site meeting, online meeting or demonstration and discuss the differences between Sage 200 and Sage Intacct.

Both Sage 200 and Sage Intacct are powerful financial management tools, but they serve different types of businesses with varying needs. Below is a detailed comparison of the two systems to help you understand their key differences:

## 1. Target Market and Core Users

### » **Sage 200**

- ◇ Designed for small to medium-sized businesses (SMBs) and medium sized organisations and is also used by larger companies.
- ◇ Ideal for companies that have outgrown basic accounting software solutions like Sage 50 and require a more flexible, scalable and customisable finance solution.
- ◇ Suitable for businesses in all industry sectors.

### » **Sage Intacct:**

- ◇ Ideal for companies who are looking for an advanced true Cloud-based Finance Management solution.
- ◇ Targeted at SMB's, mid-market and larger organisations with more complex financial requirements.
- ◇ Ideal for businesses with multi-entity, multi-currency, or multi-location needs, as well as those with more sophisticated reporting and compliance requirements with a global reach.
- ◇ Suitable for businesses across all industry sectors.



## 2. Deployment

### » Sage 200:

- ◇ Available for both use in the Cloud and also On-premise.
- ◇ The entry level version Sage 200 Standard is Cloud-based only, whilst Sage 200 Professional can be deployed as either On-premise or hosted in the Cloud.

### » Sage Intacct:

- ◇ A cloud-based solution (SaaS) that requires no on-premise infrastructure.
- ◇ Offers full access to the software from anywhere with an internet connection, providing businesses with flexibility and scalability.

## 3. Features & Functionality

### » Sage 200:

- ◇ Advanced Core features include accounting, inventory management, financial reporting, and job costing.
- ◇ Sage 200 can be tailored around your business requirements and industry sector.
- ◇ Additional modules available such as project accounting, bill of materials, business intelligence, manufacturing and supply chain management.
- ◇ Provides advanced financial management, but lacks some advanced capabilities for International companies such as global financial management and multi-country consolidation.

### » Sage Intacct:

- ◇ Advanced features like multi-country, multi-entity, multi-currency, revenue recognition, project accounting, and financial consolidation.
- ◇ Highly customisable with an extensive API for integration with other tools (like Salesforce or payroll systems).
- ◇ Ideal for businesses that require deep financial reporting and analytics across multiple departments, regions, or currencies.

## 4. Reporting & Analytics

### » Sage 200:

- ◇ Provides a wide range of standard financial reports and dashboards like balance sheets, profit and loss statements, and cash flow.
- ◇ Highly flexible customised reports and dashboards can be created.
- ◇ Intuitive and visual dashboards and analytics.

### » Sage Intacct:

- ◇ Advanced financial reporting with customisable dashboards, real-time reporting, and advanced analytics.
- ◇ Allows users to create detailed financial models, manage consolidations, and track key performance indicators (KPIs).
- ◇ Ideal for businesses that need deep insights into their financial performance and for financial teams that rely on real-time, data-driven decisions.



## 5. Scalability

### » Sage 200:

- ◇ Suitable for growing SMB's and mid-sized companies, but may not scale well for much larger enterprises.
- ◇ While it can manage multiple locations or branches, it does not support scalability needed for global enterprises with multi-country consolidation.

### » Sage Intacct:

- ◇ Designed for rapid scalability, making it suitable for businesses that plan to grow or expand globally.
- ◇ Handles complex requirements such as multi-entity consolidation, multi-currency accounting, and multi-location management with ease.
- ◇ Can scale as your business grows and can handle complex operations and financial reporting needs.



## 6. Integration Capabilities

### » Sage 200:

- ❖ Offers a wide range of integrations with other systems but may require custom development or third-party tools for more complex integrations.
- ❖ Suitable for businesses that need some level of integration but don't require extensive connections with multiple third-party applications.

### » Sage Intacct:

- ❖ Built for seamless integrations with a wide range of third-party applications, including CRM (e.g., Salesforce), HR systems, and industry-specific tools.
- ❖ Its open API makes it highly customisable, allowing businesses to connect to virtually any system they use.



## 7. Pricing

### » Sage 200:

- ❖ More affordable than Sage Intacct, it also offers an entry level version called Sage 200 Standard.
- ❖ The software is available on a subscription only basis and costs are based on the number of users or licences required.
- ❖ Implementation costs tend to be lower than Sage Intacct, especially when implementing Sage 200 Standard.

### » Sage Intacct:

- ❖ Pricing is subscription-based, typically higher than Sage 200 due to its features and cloud infrastructure.
- ❖ Pricing is tailored based on the number of modules or features selected and the size of the business.
- ❖ Implementation costs tend to be higher and take longer to setup than Sage 200.

## 8. Customer Support

### » Sage 200:

- ❖ Offers customer support through its channel of certified Sage 200 business partners.

### » Sage Intacct:

- ❖ Similar to Sage 200, Sage Intacct customer support is offered through its channel of certified Sage Intacct business partners.

## 9. Ease of Use

### » Sage 200:

- ❖ User-friendly with a familiar interface that is easy for SMB's and medium-sized businesses to navigate.
- ❖ Still, users may need some training on more advanced functions like inventory management or financial reporting.

### » Sage Intacct:

- ❖ More complex due to its advanced features and functionalities, which can require training or onboarding, especially for users not familiar with enterprise-level systems.
- ❖ More suited for finance teams with experience in managing complex accounting systems.



## 10. Compliance & Security

### » Sage 200:

- ◇ Advanced security features and compliance tools to meet regulatory requirements for SMBs and medium sized enterprises.
- ◇ Requires the business to manage updates and security patches on-premise if using the desktop version.
- ◇ Sage 200 Standard for the Cloud is updated automatically with updates and the latest security protocols.

### » Sage Intacct:

- ◇ Advanced cloud security features that comply with industry standards and regulations such as SOC 1, SOC 2, and GDPR.
- ◇ Regular cloud updates ensure the system is always up-to-date with the latest security protocols.



## 11. Industry Focus

### » Sage 200:

- ◇ Used in a wide range of business sectors who require the flexibility to tailor the software for their business requirements and industry sector.
- ◇ Popular in all industry sectors including, Professional Services, Construction, Creative, Distribution, E-commerce, Finance, Agriculture, Healthcare, Hospitality, Legal, Food and Drink, Manufacturing, Non-profit, Property, Retail, Transport, Wholesale and others.

### » Sage Intacct

- ◇ Particularly favoured by all industries sectors with complex financial management needs, such as professional services, non-profits, financial services, and healthcare. It's designed to handle complex multi-entity financials.
- ◇ Sage Intacct is used throughout all business industry sectors and can be tailored to match the requirements of individual industry sectors.



# Why Choose AlphaLogix as your Sage Business Partner?

AlphaLogix was founded in 1995 and today we are a leading tier 1 strategic Sage Business partner in the UK. Our Sage consultants have successfully implemented hundreds of Sage sites across the UK and we understand the need for a well-planned and smooth implementation process.

All of our Sage consultants are certified by Sage and we pride ourselves in providing outstanding customer service and help desk support, with quick resolutions for your technical queries.

AlphaLogix have a dedicated Sage support team who have been supporting Sage products for over 25 years.

We have offices, consultants and customers throughout the UK.

Contact us on [0330 043 0140](tel:03300430140) or email us at [sales@alphalogix.co.uk](mailto:sales@alphalogix.co.uk) to discuss the differences between Sage 200 and Sage Intacct or to organise a free consultation call, onsite meeting and personalised demonstration for your business.

**Sage** Business Partner

