



AlphaLogix
the logical choice

Comparison: Sage 200 vs. Sage X3



Sage 200 vs. Sage X3

Sage 200 and Sage X3 are both enterprise resource planning (ERP) solutions developed by the Sage Group, but they are designed for different business sizes, complexities, and needs. Sage 200 is ideal for growing SMB's or medium sized enterprises, whilst the Sage X3 ERP system is used by medium sized and large businesses who operate in multiple countries.

Sage 200 is can be used in the Cloud or on-premise and is used across a wide range of industry vertical sectors. Sage 200 was designed to be the natural progression for Sage 50 users

to upgrade to when they had outgrown their existing software, or due to business growth they needed a more scalable accounting solution.

Sage X3 can be deployed in the Cloud and on-premise, and is typically used in the industry verticals for process manufacturing, discrete manufacturing, distribution, chemicals, food & beverage and services.

Contact us on **0330 043 0140** or email sales@alphalogix.co.uk to organise a free consultation to discuss the differences between Sage 200 and Sage X3.

1. Core Focus and Target Audience

» Sage 200

- ◇ Designed for small to medium-sized businesses (SMBs) and medium sized companies.
- ◇ Sage 200 Ideal for companies that have outgrown basic accounting software like Sage 50 and require a more flexible, scalable and customisable finance solution.
- ◇ Suitable for businesses in the majority of industry sectors.

» Sage X3

- ◇ Designed for established medium to large enterprises.
- ◇ Targets businesses with complex operations, multiple entities and a global reach.
- ◇ Sage X3 is common in industries like manufacturing and distribution.



2. Functionality

» Sage 200

- ◇ Provides advanced Financial Management and ERP functionality focused on financials, accounting, and operational needs.
- ◇ **Core modules include:**
 - Financials (accounts payable, receivable, and general ledger).

- Commercials (supply chain, inventory management and order processing).
- Offers workflows and advanced dashboard and reporting tools.
- Great for single-country operations and organisations that trade in multiple currencies.

» **Sage X3**

- ◇ Provides comprehensive, enterprise-level ERP capabilities, including:
 - ◇ Financial management.
 - ◇ Supply chain management.
 - ◇ Manufacturing and production planning.
- ◇ Multi-currency, multi-legislation, and multi-language support.
- ◇ Advanced reporting and analytics with customisation options.
- ◇ Tailored for businesses with complex operational and global needs.

3. Scalability

» **Sage 200**

- ◇ Suitable for growing SMBs and medium sized businesses and can be scaled up for number of users required in an organisation.
- ◇ Can easily manage and consolidate multiple companies across an organisation.

» **Sage X3**

- ◇ Designed for large organisations.
- ◇ Supports multiple locations, currencies, and international operations seamlessly.

4. Deployment Options

» **Sage 200**

- ◇ Available in two versions:
 - ◇ **Sage 200 Standard:** Cloud-based with a subscription model.
 - ◇ **Sage 200 Professional:** Can be deployed on-premises or in the cloud.
- ◇ Easier to implement and maintain.

» **Sage X3**

Offers both cloud and on-premises deployment options.

Typically requires a much longer implementation period and dedicated IT support for ongoing maintenance.

Typically takes a lot of customisation, which can increase complexity.

5. Licence Costs and Implementation Costs

» Sage 200

- ◇ Much more affordable, with a lower total cost of ownership.
- ◇ Pricing is simpler and based on licenses for fewer users and modules.
- ◇ Implementation costs are much lower, especially with Sage 200 Standard.

» Sage X3

- ◇ Higher licence costs due to its extensive features, scalability, and customisation.
- ◇ Pricing depends on the number of users, deployment choice, and the complexity of the implementation.
- ◇ Sage X3 typically has much higher implementation costs and the implementation times can be long.



6. Customisation

» Sage 200

- ◇ Great customisation capabilities with plenty of 3rd party applications available.
- ◇ Provides predefined modules that fit the requirements of many businesses.
- ◇ Sage 200 can be tailored for your industry vertical.
- ◇ Offers flexible API's and development tools so you can integrate with other systems.

» Sage X3

- ◇ Highly customisable to meet unique business processes and requirements, but takes much longer to implement.
- ◇ Sage X3 also offers flexible APIs and development tools for integration with other systems.

7. Industry Verticals Served

» Sage 200

- ◇ Popular in all industry sectors including, Professional Services, Construction, Creative, Distribution, E-commerce, Finance, Agriculture, Healthcare, Hospitality, Legal, Food and Drink, Manufacturing, Non-prof, Property, Retail, Transport, Wholesale and others.

» Sage X3

- ◇ Geared towards industries with complex supply chains, large-scale manufacturing, multi-location retail, pharmaceuticals, food and beverage, and distribution. Good choice for companies with locations in multiple countries and languages.

8. Reporting, Dashboards and Analytics

» Sage 200

- ◇ Advanced financial reporting with dashboards.
- ◇ Pre-built templates for quick insights.
- ◇ Intuitive and visual dashboards and analytics

» Sage X3

- ◇ Robust reporting across finance, operations, and inventory.
- ◇ More complex but allows for detailed analysis of end-to-end processes.

9. Integration

» Sage 200

- ◇ Strong integration capabilities.
- ◇ Integrates other Sage products, such as Sage Payroll and Sage CRM

» Sage X3

- ◇ Includes integration options but often requires more technical expertise for customisations.

Note, features and product capabilities do change regularly with software updates so please call us for a more detailed comparison or discussion on which solution is the best fit your business requirements.

Why Choose AlphaLogix as your Sage Business Partner?


AlphaLogix was founded in 1995 and today we are a leading tier 1 strategic Sage Business partner in the UK. Our Sage consultants have successfully implemented hundreds of Sage sites across the UK and we understand the need for a well-planned and smooth implementation process.

All of our Sage consultants are certified by Sage and we pride ourselves in providing outstanding customer service and help desk support, with quick resolutions for your technical

queries. AlphaLogix has a dedicated Sage support team who have been supporting Sage products for over 25 years.

We have offices, consultants and customers throughout the UK.

Contact us on **0330 043 0140** or email us at sales@alphalogix.co.uk to discuss Sage 200 and the differences with Sage X3 or to organise a free consultation call, consultation meeting or a personalised demonstration for your business industry.



Sage Business Partner