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the logical choice

Comparison: Sage 200 vs Access Financials



Sage 200 **vs** Access Financials

Sage 200 and Access Financials are both powerful finance management and accounting software solutions, but there are differences and cater for different business types and sizes. Sage 200 is best suited for growing SMBs, mid-sized enterprises, and larger companies who require advanced core financials features and ERP functionality, whilst Access Financials is also aimed at a similar market and tends to focus more on service-oriented industries such as non-profits, education and professional services.

Sage 200 can be deployed in the cloud or on-premise whilst

Access Financials is only deployed in the cloud, both Sage 200 and Access Financials have different distinct features which can make one more suitable than the other depending on the size and nature of the organisation. Here's a comparison to help understand the differences:

Contact us on [0330 043 0140](tel:03300430140) or email sales@alphalogix.co.uk to organise a free consultation, on site meeting, online meeting or demonstration and discuss the differences between Sage 200 and Access Financials.

1. Target Audience

» Sage 200

- ◇ Primarily aimed at SMBs and medium sized organisations often with growth potential or more complex needs. It is also used in larger companies who have outgrown their existing software.
- ◇ Sage 200 is suitable for companies in virtually all business sectors, including professional services, retail, construction, manufacturing, distribution, non-profits, healthcare and technology.
- ◇ Sage 200 is a popular choice for users of other Sage solutions like Sage 50 who have outgrown their existing finance and accounting software.

» Access Financials

- ◇ Targeted at a similar market as Sage 200, with a focus on those that require detailed financial reporting.
- ◇ It is popular in industries such as education, services, recruitment, hospitality, and public sector organisations.



2. Core Features

» Sage 200

- ◇ **Advanced Core Financial Management:** Includes modules for general ledger, accounts payable/receivable, and bank reconciliation, three tier nominal ledger
- ◇ **Project Accounting:** Useful for project-based businesses.
- ◇ **Inventory Management:** Strong capabilities for managing stock, supply chain, and warehouses.
- ◇ **Advanced Reporting:** Includes custom reports and dashboards.
- ◇ **Multi-currency:** Supports businesses operating internationally.
- ◇ **Multi-entity,** multi-location and easy to manage and consolidate multiple companies.
- ◇ **Integration:** Works with various add-ons for areas like CRM, payroll, and more.
- ◇ **Comprehensive workflow automation:** Helps improve productivity and automate manual tasks.
- ◇ **Cloud and On-premises:** Sage 200 provides both cloud-based and on-premise deployment options.

» Access Financials

- ◇ **Comprehensive Core Accounting:** Similar financial management tools, including general ledger, accounts payable/receivable.
- ◇ **Budgeting and Forecasting:** Budgeting and scenario analysis for strategic planning.
- ◇ **Cash Flow Management:** Cash flow reporting and forecasting tools.
- ◇ **Financial Reporting:** Flexibility for customisable financial statements and management reports.
- ◇ **Multi-company & Multi-currency:** Effective for managing multiple entities and currencies.
- ◇ **Automation:** Workflow automation features to help reduce manual tasks.

3. User Interface and Usability

» Sage 200

- ◇ Known for having a user-friendly interface with modern dashboards and customisable views.
- ◇ Intuitive user interface that is easy for businesses and users to navigate.
- ◇ It has a learning curve, especially for businesses transitioning from simpler accounting software or requiring additional Sage 200 modules such as project accounting or manufacturing.
- ◇ Easy transition for users of other Sage accounting solutions such as Sage 50.

» Access Financials

- ◇ Also offers a user-friendly interface, but the focus is more on financial reporting data management, which can make the system slightly more complex for those unfamiliar with detailed financial reporting.
- ◇ Has a modular approach, allowing businesses to add specific features as needed, but this can require more configuration.

4. Deployment

» Sage 200

- ◇ Available both as an on-premise solution and a cloud-based offering.
- ◇ The cloud version provides additional benefits like remote access and automatic updates.
- ◇ Available in two different versions, Sage 200 Standard only works in the Cloud and Sage 200 Professional can be deployed as either on-premise or hosted in the Cloud.

» Access Financials

- ◇ Primarily a cloud-based solution.
- ◇ Access provides full SaaS integration, making it suitable for businesses looking for a fully remote solution.

5. Scalability

» Sage 200

- ◇ Highly scalable, making it a good choice for growing businesses. Sage 200 can support increasing transaction volumes, users, and geographical expansion.
- ◇ It's easy to scale with additional modules or add-ons.
- ◇ Sage 200 is a good choice for businesses with multiple entities, multiple locations, multiple companies and for group accounting consolidation.

» Access Financials

- ◇ Also, very scalable but focused more on ensuring financial reporting data needs are met. It's well-suited for companies managing multiple entities, locations, or large volumes of financial transactions.
- ◇ Flexible and modular, making it adaptable to business needs as they grow.

6. Integration and Add-ons

» Sage 200

- ◇ Strong integration capabilities with other Sage products, such as Sage CRM, Sage payroll, HR, and manufacturing solutions.
- ◇ It also integrates with third-party applications, including seamless integration with Microsoft Office 365 and various payment gateways.
- ◇ Choose from a wide range of third-party applications from Sage's marketplace.

» Access Financials

- ◇ Also supports integration with other Access Group products (e.g., HR, Payroll, and Procurement solutions).
- ◇ It has a range of integrations with third-party software, including CRM systems, project management tools, and HR systems.

7. Pricing

» Sage 200

- ◇ Pricing is generally based on the number of users, with modular pricing for different features and capabilities.
- ◇ Subscription pricing.
- ◇ As an advanced finance management solution, it may be higher in cost when compared to Sage 50, but its scalability makes it a good investment for growing businesses.

» Access Financials

- ◇ Pricing can be similar to Sage 200, but it is more likely to vary depending on the features and modules you choose.
- ◇ For cloud-based solutions, the pricing model often uses a subscription-based approach, based on the number of users or companies.



8. Support and Customer Service

» Sage 200

- ◇ Offers comprehensive direct technical support from Sage 200 accredited business partners, including online resources, user forums, phone support, and training options.
- ◇ Being a widely used product, it has a large user base and a choice of partners providing implementation, support services and help desk support.

» Access Financials

- ◇ Offers direct support to customers, including training, customer service, and dedicated support.
- ◇ Provides customer service but may have a slightly smaller community compared to Sage 200.

9. Reporting and Analytics

» Sage 200

- ◇ Strong reporting tools, with a wide range pre-built reports and dashboards.
- ◇ Offers powerful analytics features through integration with Sage Business Intelligence and other reporting add-ons.
- ◇ Highly flexible and detailed customised reports and dashboards can be created.
- ◇ Intuitive and visual dashboards and analytics.

» Access Financials

- ◇ Strong financial reporting capabilities.
- ◇ Offers detailed options for customised financial and management reports.
- ◇ Offers a range of standard reports and dashboards to choose from.



10. Industry Focus

» Sage 200

- ◇ Used in a wide range of business sectors who require the flexibility to tailor the software for their business requirements and industry sector.
- ◇ Popular across all industry sectors including, Professional Services, Construction, Creative, Distribution, E-commerce, Finance, Agriculture, Healthcare, Hospitality, Legal, Food and Drink, Manufacturing, Non-profit, Property, Retail, Transport, Wholesale and others.

» Access Financials

- ◇ Also used in a wide range of business sectors such as professional services, higher education, not for profit and charities, hospitality, health and social care, hospices and hospital charities and recruitment.
- ◇ The system is flexible and can be tailored around your business requirements and industry sector.

Why Choose AlphaLogix as your Sage Business Partner?

AlphaLogix was founded in 1995 and today we are a leading tier 1 strategic Sage Business partner in the UK. Our Sage consultants have successfully implemented hundreds of Sage sites across the UK and we understand the need for a well-planned and smooth implementation process.

All of our Sage consultants are certified by Sage and we pride ourselves in providing outstanding customer service and help desk support, with quick resolutions for your technical queries.

AlphaLogix have a dedicated Sage support team who have been supporting Sage products for over 25 years.

We have offices, consultants and customers throughout the UK.

Contact us on [0330 043 0140](tel:03300430140) or email us at sales@alphalogix.co.uk to discuss the differences between Sage 200 and Sage Intacct or to organise a free consultation call, onsite meeting and personalised demonstration for your business.



Sage Business Partner

Please note that features and functionalities change regularly, so for the latest features please contact the software vendor for the latest updates.

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