

Sage 200 or Sage Intacct – Comparison Overview

Both Sage 200 and Sage Intacct are targeted to the Small to Medium sized business market and have large established user bases. Sage 200 is predominately used in the UK and Ireland whilst Sage Intacct's main user base is spread internationally across countries like the US, Canada, UK, Australia and South Africa.

When were they Launched?

Sage 200 was launched and developed in the UK in 2004 and is a set of accountancy and management products developed by Sage Group aimed at small to medium businesses. Sage 200 is designed to be a highly customisable and scalable product. Sage 200 was initially launched under the product name MMS, it was then rebranded as Sage 200.

Sage Intacct was initially developed and launched by Intacct Corporation in 1999 and it was acquired by Sage in 2017 for \$850 million. It was developed in the USA as a Cloud-based Financial Management solution and is now available in the USA, UK, Canada, South Africa, Australia and across the globe.

Main Differences at a Glance

Sage 200 Main Strengths and Benefits

- ✓ Highly customisable and flexible.
- ✓ Developed in the UK with a very large UK user base.
- $\checkmark~$ Available for use in the Cloud or on premise.
- ✓ Powerful Microsoft SQL server database.
- ✓ Strong supply chain, distribution and manufacturing features.
- ✓ Easy migration from Sage 50 to Sage 200.
- ✓ Strong integration with other Sage UK products, such as Sage Payroll and Sage Payments.
- ✓ Comes with Sage CRM.
- ✓ Strong integration with Office 365.
- ✓ Cheaper to buy than Sage Intacct.

- ✓ Large number of 3rd party UK based additional modules available.
- ✓ Handles a large number of financial transactions.

Sage Intacct Main Strengths and Benefits

- ✓ One of the first advanced Cloud based accounting solutions in the market.
- ✓ Sage Intacct has best in its class Core Financials functionality and features.
- ✓ Advanced Real Time Dashboards and Reporting.
- ✓ Multi-currency and Global Consolidations.
- ✓ Highly flexible and scalable.
- ✓ Sage Intacct handles 100m application requests per day, 1b API calls per month, and 50b+ financial records.
- ✓ Large user base and can be used across Multiple Countries, including the US, UK, Canada and many more.
- ✓ Large number of additional modules available.
- ✓ Sage Intacct can be used by a large number of users.
- ✓ Handles a virtually unlimited number of financial transactions.
- ✓ Compliance with tax legislation across global entities (Multi-Tax).

What Versions are available?

Sage 200

- Sage 200 Standard is the entry level version and is an advanced cloud-based accounting solution which is hosted at Sage's secure datacentre. The software has essential financial and stock capabilities as well as managing your supply chain and bill of materials (BOM).
- Sage 200 Professional is the more advanced version, it has all the features of Standard, plus many more features and modules for those businesses with more complex accounting processes, such as project accounting, CRM or manufacturing.

Sage Intacct

- Sage Intacct Starter edition is the entry level version and is limited by the number of users and also additional modules you can purchase, it is targeted towards smaller companies who have less budget.
- **Sage Intacct** is the main version which enables you to purchase more users and all the additional modules, such as inventory management and contracts and subscription billing.

What are the Key Modules Available?

Sage 200 Modules

- ✓ Financials
- ✓ Commercials
- ✓ Project Accounting
- ✓ Manufacturing
- ✓ Bill of Materials
- ✓ Business Intelligence
- ✓ Sage CRM

Sage 200 is Used to Manage

- General Ledger
- Financial Transactions
- Sales Order Processing and Invoicing
- Purchase Order Processing
- Accounts Payable
- Accounts Receivable
- Cash Management
- Project Accounting
- Batch and serial tracking
- Supply chain
- Stock and warehousing
- Manufacturing
- Bill of Materials
- Fixed Assets
- Time & Expenses
- Financial Reports & Dashboards
- CRM



Sage Intact Modules

- ✓ Core Financials
- ✓ Dashboards and Reporting
- ✓ Billing
- ✓ Platform
- ✓ Advanced Functionality
 - Fixed Assets
 - Project accounting
 - o Multi-entry and global consolidations
 - o Inventory Management
 - Revenue recognition
 - o Spend Management

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- Accounts Payable
- Accounts Receivable
- Cash Management
- Project Accounting
- Contract & Subscription Billing
- Fixed Assets
- Time & Expenses
- Multi-entity and Global Consolidations
- Revenue Cognition
- Financial Reports & Dashboards
- Vendor Payment Services
- Inventory Management
- Spend Management
- CRM Integration to Salesforce

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