

### PRODUCT BROCHURE

### Sage Intacct

The financial management platform that lets you raise your game.

### A powerful foundation built for success







### A best-in-class provider

Our cloud financial management platform delivers deep accounting capabilities across multiple industries designed with a single aim—to accelerate your success.

- Reduce time to close by up to 79%
- See real-time reporting across hundreds of consolidated entities
- Put finance leaders in a position to drive more growth

### Innovative features for today and tomorrow

Sage Intacct's modular, true cloud financial management platform meets your business needs today and gives you the flexibility to easily add more functionality tomorrow.

Innovation is in our DNA and industry analysts have named Sage Intacct as a 'Visionary' and a 'Leader'. We deliver four major releases each year with an average of 50 new features per release for our customers.

### True cloud flexibility and accessibility

Keep your organisation agile with an open and configurable cloud accounting solution that lets you easily share data and connect multiple solutions, including Salesforce.

Your entire organisation can leverage intuitive systems that your teams around the world can learn and navigate efficiently.

Sage Intacct handles:

- 100 million application requests per day
- 1 billion API calls per month
- Over 50 billion financial records

Sage Intacct customers achieve an average 250% ROI and payback in less than 6 months.





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## **Our solution** Overview: Sage Intacct at a glance

### Built for finance by finance

As a best-in-class financial management solution, Sage Intacct provides a simple and flexible open API to dozens of related solutions, such as Salesforce, Expensify, Kimble and many more. With easy connection and integrations with other solutions, Sage Intacct can be configured to your exact industry and business requirements.

### Key features of Sage Intacct





## **Core financials**

# Automate complex processes and multi-dimensional data analysis.

Slash your close time in half and accelerate your finance team's productivity. With Sage Intacct's accounts payable software, your business saves time through the automation of manual processes and eliminating inefficient workflows. Just point and click to configure approvals processes that work for your organisation.

### Accounts payable

Streamline workflows across the AP cycle with exceptional speed and efficiency.

#### Accounts receivable

Automate the invoicing and collections process to accelerate your cash cycle.

#### **Cash management**

Track multiple accounts with real-time visibility and easy reconciliations.

### **General ledger**

Multiple entities, currencies, geographies– consolidate it all in minutes.

### **Order management**

Automate complex, high-volume quote-to-cash cycles and improve profitability.

#### Purchasing

Achieve speed, accuracy, and visibility with structured transactions and approvals.



## **Dashboards and reporting**

# Intuitive dashboards provide fast, yet rich, financial and operational performance.

Save 40+ hours per month on financial reporting and cut time spent checking data accuracy by 75%. With Sage Intacct's financial reports, you get the agility and flexibility to quickly slice-and-dice the details that matter to all key stakeholders: investors, executives, sales, finance, and other departments. Reach peak performance with fast answers for confident decision-making.

### Data into insight

Sage Intacct's innovative general ledger includes 8 dimensions to capture the business context of your transactions, operational measures, and budgets. That means you can quickly access or create reports that analyse real-time business performance by business drivers—without managing a complex chart of accounts.

### Improve business agility

With all your financial and operational data in one place, Sage Intacct's best-in-class multi-dimensional visibility enables you to slash time spent checking the accuracy of your financial data so you can start making strategic decisions that will impact your business.

### Rich financial reports

With Sage Intacct, financial reporting and analysis options are almost limitless. Compare operational statistics with financial metrics. Check summary roll-up figures for multiple entities—even if it's only mid-month. Drill down to source transactions for granular transparency instantly. Flag trends and spot exceptions with powerful report visualisations.

### **Dive deeper**

Sage Intacct's interactive custom report writer lets you easily create real-time reports that tackle your toughest reporting needs. Get the insights you need in seconds to address complex issues and respond to market changes.



## Billing

### Smart solutions to automate complex revenue and billing processes.

The intelligent, automated, and faster way to manage revenue complexities. When it comes to <u>subscriptions</u>, specialised contracts, recurring billing services and the added complexities of compliance, Sage Intacct is the cloud solution finance trusts. We provide the automated workflows, smart revenue recognition, and seamless data flows that streamline the revenue cycle across your organisation.

#### Contract & subscription billing

Streamline workflows across the Order to Cash cycle with exceptional speed and efficiency.

**Project costing & billing** Bid smarter and bill faster with less revenue leakage.

#### **Revenue recognition**

Automate complex revenue accounting, configure expense amortisation and more.



## Platform

### Built-in tools for growth.

Infrastructure solutions to give you an extra edge over the competition, be that in efficiency, cost savings or better decision-making across the business. Sage Intacct Platform Services is your ticket to making user expectations a reality.

### **Platform services**

Create solutions precisely tuned to individual business needs.

#### **Web-services API** Easily integrate with other best-in-class solutions.

### **Salesforce integration**

Connect finance and sales—fuel growth and accelerate revenue.



## **Advanced functionality**

# Flexible additional modules for total financial management.

With Sage Intacct's additional modules, you're always ready for what's next.

### **Fixed assets**

Fixed assets and core accounting creates an automated asset management system.

#### Inventory management

Track, value, and manage stock while maintaining accuracy at every step.

### Multi-entity and global consolidations

Easily manage complex financials for multiple locations and entities.

### **Project accounting**

Manage costs and revenue, keep projects on time, and maintain profitability.

#### **Revenue recognition**

Account for multiple revenue types—subscriptions, licenses, and services.

### Spend management

Govern company purchasing vs. budgets and never exceed spending caps.

#### Time and expense management

Keep your team focused on client goals, not administrative tasks.





## **Industry overviews**

No matter what industry you're in or business model you follow, your organisation is unique. Don't settle for a one-size-fits-all financial application.





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### **Financial services**

Learn how Sage Intacct helps you integrate data from different systems, easily monitor financials from diverse portfolios, consolidate results across multiple operating companies, and create timely and actionable reports for your board.

"Sage Intacct frees me up to be a better partner to the C-Suite. I'm able to get into analysis for strategic planning rather than just managing tactical financial processes because the team can handle those now without me. And that's removed a tremendous burden for me." Barbra Harris (CFO, Pathway Lending)

### Hospitality

Let Sage Intacct help you focus on your guests. Automate your financial processes, gain more insight into your hospitality business, and make decisions that will boost profitability.

"With Sage Intacct, we work smarter instead of harder, even as we grow at a rapid pace. The fact that we've added 7 new entities—each with their own budgeting and financial planning requirements—without needing any additional staff is a true testament to Sage Intacct's robust ERP capabilities." Tamara Crawford (CFO, Tetherow)

### Software-as-a-Service (SaaS)

In software and SaaS businesses, rapid growth brings certain pressures to your finance team; more accounting complexity, less time to adjust to changes, and additional reporting requirements. Sage Intacct automates even the most complex financial processes, adapts to your business, and delivers flexible reporting.

"Sage Intacct is definitely improving our subscription billing accuracy and timeliness based on complex contracts and unique pricing models, and we have much better forecasting and analytics. We're on track to cut our time to invoice in half." Sandy Burns (Vice President of Finance, CloudCheckr)







### **Business services**

Service organisations often manage a large amount of diverse financial tasks. They also have to constantly adapt to the needs of customers and the market. With all of this volume, variety, and change, it's a relief to have Sage Intacct in your corner.

"Sage Intacct helps us quickly process thousands of transactions every month so we can keep up with the company's growth while minimizing the need for additional headcount. Plus, our team is now motivated to further automate processes, build new customer reports, and more because we have the bandwidth and confidence to do so." Sabry Mohideen (CFO, Marathon Ventures)

### Non-profits

Financial professionals in non-profit organisations face unique challenges like program and project management, fund balancing, and complex reporting needs. Sage Intacct can help you tackle these issues with greater efficiency and managerial visibility and less reliance on error-prone spreadsheets.

"It used to take me 16 hours every quarter to do our partial exemption VAT return; using Intacct, it now only takes me 8 hours once a quarter. It has halved the time."

Karyn Hood (Management Accountant and Company Secretary, East Malling Trust)

#### Healthcare

As your healthcare organisation strives to achieve scale, Sage Intacct can help you monitor performance and keep financial processes running smoothly—especially across multiple locations.

"Sage Intacct reporting is extremely time saving — there's almost no manual data entry anymore. We're freed up from day-to-day accounting to drill into our finances and get a better picture of what's going on in the company."

Anthony Scaltreto (Manager Financial Analytics, Walden Behavioral Care)



### Why choose Sage Intacct?

The financial management solution of choice



**1 billion** 

**API calls per month** 

) **100 entities** 

**1 million** application requests per day

**+70%** reducing time to close

**50 billion+** 

### Key strategic partners

### **Better together**

Sage have partnered with industry-leading companies to provide the best possible financial management solution.







### Our customers achieve on average



return-on-investment

<6 months payback



+65% productivity improvement

### #1 in customer satisfaction

Since 2015, compared to other cloud accounting peers, Sage Intacct has had the highest scores on:



Satisfaction rating of **98/100** on G2 Crowd, higher than any other ERP vendor.

Based on **2000+** independent and verified reviews.

Named **2021 top rated** Enterprise Resource Planning solution by TrustRadius.

### An award winning ERP solution







## Best-of-breed finance meets modular, scalable HR

Take care of all your HR and People needs with one of our HR solutions. Nurture talent, encourage collaboration, and engage your workforce with Sage.





Sage HR is an intuitive, adaptable and modular solution built for SMEs that helps their teams perform at their best.

Make HR and people management easier by automating your people processes, freeing up HR's time to focus on core business activities and delivering better employee experiences with Sage HR.

Sage People, built on Salesforce, provides mid-sized multi-national organisations with the technology and services they need to embrace new ways of working, today and in the future.

A comprehensive, forward looking solution, Sage People can transform the entire workforce experience, improve productivity and empower leaders and HR teams to focus on growing their people and their business.



## **About Sage Marketplace**

Extend the power of Sage Intacct to more areas of your business. The Sage Intacct Marketplace offers a variety of the most innovative cloud solutions. All built to be best-in-class. All built to integrate with Sage Intacct from day one.

### Something for everyone

Make it easier for your business to manage subscriptions, point of sale, payroll, projects, and more. If someone in your business needs it, you will probably find it in the Sage Intacct Marketplace. Robust Sage Intacct integration helps your data automatically flow into your financials, giving you a single place to get your full financial picture.

### Future-proof your business

If your business requirements change in the future, no problem. Unlike suite solutions, Sage Intacct lets you maintain your freedom to choose what is right for your business, when it is right for your business. Just visit the Sage Intacct Marketplace whenever you need to extend your Sage Intacct ecosystem.

### Let's go shopping

Simply search for solutions by industry, business need or keyword. Find your favourites, and request for more information.



## About Sage Intacct

Sage Intacct helps finance professionals increase efficiency and drive growth for their organisations. In other words, our difference is helping you make a difference.

How? By automating your processes so you can run your day-to-day business better. And by giving you greater insight and flexibility—so you can make confident longterm decisions, then act fast to execute changes.

Visit: sage.com/uk/intacct

Call: **0800 923 0340** 



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